

Budget Summary

FY 2016 - 2017

Available Resources

\$4,484,297

	Sales Tax	\$2,467,295
	Sale of Pad Site	1,465,758
•	Beginning Fund Balance	465,686
	Notes Receivable	11,958
	Lease Income	72,600

Expenses

\$4,484,297

Personnel Services	\$385,466
Small Business Center	5,000
Incentives	1,174,019
14 Existing Commitments	827,947
Pending	35,000
"Future Projects"	311,072
Special Services	122,600
Whitehead & Mueller	50,000
Consulting Services	50,000

•	Advertising	\$144,700
	Ballard St. Program	5,000
	BRE Program	18,600
	Regional Initiative	100,000
	Community Developmen	nt 52,000
	Sporting Tickets	10,000
	Regional Broker Event	10,000
	Industrial Appreciation	5,000
	Flag Program	3,000
	Chamber of Commerce	5,500
	Fit 4 Business	5,250
	Community/Regional Eve	ents 11,750
	Travel & Training	36,000
	ICSC – National	10,850
	Wylie/Collin County Days	4,000
	AD Certification	5,500
	Prospect Recruitment	10,000

•	Dues	\$19,560
	DFW Marketing Team	5,000
	Club Corp Membership	7,600
	Local/Nat'l Organizations	5,000
•	Audit/Legal	23,000
•	Engineering/Architect	20,000
	Debt Service 1,	,912,168
	Existing Commitments	766,733
	Principal Reduction	1,000,000
	Project DW	145,435
	Land	128,866
	Streets & Alleys	421,072
	Pad Site Infrastructure	331,300
	Downtown Parking	60,000
•	Interdepartmental Assist.	5,000

Personnel8.0	6%
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• Direct ED Operations 83.54%

Advertising7.9%

• Operating 3.23%